### I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Outside Account Executive	1-26	13
Outside Account Executive	1-26	23
Outside Account Executive	1-26	5
Outside Account Executive	1-4, 7-9, 12-16, 18-19, 21-26	23

RS Number	<b>RS Information</b>	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	Bryan & Straton College 301 Centre Pointe Drive Virginia Beach, Virginia 23462 Phone : 757-499-7900 Email : eaharrell@bryantstratton.edu Eric Harrell	Y	0
2	College of William & Mary PO Box 8795YWilliamsburg, Virginia 23187 Phone : 757-221-3329 Email : hirethetribe@wm.edu Career ServicesY		0
3	ECPI Coleege of Technology 5555 Greenwich Rd Virginia Beach, Virginia 23462 Phone : 757-490-9090 Email : careerservices@ecpi.edu Kim Wood	Y	0
4	Elizabeth City State University Office of Career Services 1704 Weeksville Rd Campus Box 804 Elizabeth city, North Carolina 27909 Phone : 252-335-3318 Email : yscarcana@ecsu.edu Brutus Jackson	Y	0
5	Employee Referral	Ν	2
6	Glassdoor - Not directly contacted by SEU	Ν	1
7	Hampton University 114 Wigwam Building Hampton, Virginia 23668 Phone : 757-727-5331 Email : careercenter@hamptonu.edu Fax : 1-757-727-5935 Career Services	Y	0
8	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting	N	0

RS Number	<b>RS Information</b>	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
9	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	1	
10	iHM Human Capital Acquisition	Ν	3	
11	Indeed.com - Not directly contacted by SEU	N	2	
12	James Madison University MSC 7009 Harrisonburg, Virginia 22807 Phone : 540-568-6706 Fax : 1-540-568-6519 Barbara Daniels	N 0		
13	LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/ Career Services Manual Posting	N	6	
14	NAACP 909-B Marshall Ave Norfolk, Virginia 23504 Phone : 757-627-1096 Email : norfolkbranchnaacp@gmail.com Mrs Hutchison	Y	0	
15	Norfolk State University 2401 Corprew Avenue Norfolk, Virginia 23504 Phone : 757-823-8462 Email : careerservices@nsu.edu Benjamin Ellis	Y	0	
16	Old Dominion University 2202 Webb Center Norfolk, Virginia 23529 Phone : 757-683-4388 Email : cds@odu.edu Charlotte Pandi	Y	0	

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RS Number	<b>RS Information</b>	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
17	On-Air Announcement (One or More SEU Stations)	N	1	
18	Paul D Camp Community College PO Box 5001818Phone : 757-569-6791 Email : rbrown@pdc.edu R Brown		0	
19	Saint Leo University NAB Little Creek, Bldg 3005 1328 8th St, Suite 100 Norfolk, Virginia 23521 Phone : 757-464-6449 Email : careerservices@saintleo.edu Michael Sciarini	Y	0	
20	Thomas Nelson Community College 99 Thomas Nelson Drive Hampton, Virginia 23666 Phone : 757-865-5876 Email : careercenter@tncc.edu. Dawn Roe	Y	0	
21	Tidewater Community College 1700 College Crescent Virginia Beach, Virginia 23452 Phone : 757-822-7172 Email : bbrock@tcc.edu Babi Broch	Y	0	
22	Tidewater Tech 932 Venture's Way Chesapeake, Virginia 23320 Phone : 757-549-2121 x343 Email : career2ttt@tidewatertechtrades.edu AnnaBelle Sanders	Y	0	
23	Unknown (source not adequately identified upon inquiry by SEU)	Ν	6	
24	Urban League 840 Church St, Ste 1 Norfolk, Virginia 23510 Phone : 757-627-0864 Fax : 1-757-966-9613 Jocelyn Sims	Y	0	

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RS Number	<b>RS Information</b>	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
25	Virginia Wesleyan College/Career Services 1584 Wesleyan DR Norfolk, Virginia 23502 Phone : 757-455-3107 Email : jharrington@vwu.edu J Harrington	Y	0
26	www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
<u> </u>	22		

#### **III. RECRUITMENT INITIATIVES**

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	3/6/2025	Fairs	On March 6, 2025, our SEU participated in the University of Delaware Virtual Communications Marketing & Media Career Meet Up. Our Market President discussed careers in radio with interested attendees and discussed employment opportunities at iHeartMedia.	1	Market President