August 1, 2023 - July 31, 2024

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree	
Morning Show Producer	1-4, 7, 9-13, 16-22, 24-25	13	
KIIS Audio Imaging Director	1-4, 7, 9-12, 17-22, 25	17	
Vice President of Sales	6	6	
Project Manager	1-4, 7, 9-12, 17-22, 24-25	24	
Account Executive	1-2, 4-5, 7, 9-12, 14, 17-19, 21-22, 24- 25	24	
Account Executive	1-2, 4-5, 7, 9-12, 14, 17-19, 21-22, 24- 25	5	
Board Op	1-2, 4, 7, 9-12, 15, 17-19, 21-22, 25	15	
Account Executive	1-2, 4-5, 7, 9-12, 14, 17-19, 21-22, 24- 25	24	
Manager of Facilities	Facilities 1-2, 4, 7, 9-12, 17-19, 21-22, 24-25		
Digital Sales Strategist 1-2, 4-5, 7, 9-12, 14, 17-19, 21-22, 25		5	
Social Media Strategy Director	1-2, 4, 7, 9-12, 16-19, 21-22, 25	16	
National Sales Assistant	1-2, 4-5, 7, 9-12, 17-19, 21-23, 25	17	
KFI News General Assignment Reporter	1-2, 4, 7, 9-12, 17-19, 21-25	17	
Account Executive	1-2, 4-5, 9-12, 17-19, 21, 24-25	17	
Account Executive	1-2, 4-5, 9-12, 17-19, 21, 24-25	5	
National Sales Assistant	2, 4-5, 7, 9-12, 17-19, 21-23, 25	5	
Account Executive	2, 4-5, 7-12, 17-19, 22, 24-25	5	
Account Executive	2, 4-5, 7-12, 17-19, 22, 24-25	24	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
1	All Access 28955 Pacific Coast Hwy Suite 210 Malibu, California 90265 Phone : (310) 457-6616 Url : www.allaccess.com Email : jdenver@allaccess.com N/A N/A	N	0	
2	California Broadcasters Assoc. 915 "L" Street Suite #1150 Sacramento, California 95814 Phone : 916-444-2237 Url : http://www.yourcba.com Joe Berry Manual Posting	N	0	
3	California State University - Northridge 18111 Nordhoff Street University Hall, Suite 105 Northridge, California 91330 Phone : 818-677-2878 Url : www.csun.edu Email : career.center@csun.edu Fax : 1-818-677-4593 Career Services	N	0	
4	Colorado Media School 404 S. Upham Street Lakewood, Colorado 80226 Phone : 303-479-4908 Url : http://beonair.com/denver Email : dbyrd@beonair.com Debbie Byrd	Y	0	
5	Employee Referral N		14	
6	Exigent Circumstances	N	1	
7	Fullerton College 321 E. Chapman Avenue Fullerton, California 92832 Phone : 714-992-7121 Url : http://www.fullcoll.edu/ Email : jmerchant@fullcoll.edu Jennifer Merchant	Y	0	
8	Glassdoor - Not directly contacted by SEU	N	1	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
9	Glendale Community College 1500 N Verdugo Rd SR 236 Glendale, California 91208 Phone : 818-240-1000 ext. 5405 Url : www.glendale.edu Email : andrav@glendale.edu Andra Verstraete	Y	0	
10	Homeboy Industries 130 Bruno St Los Angeles, California 90012-1815 Phone : 323-526-1254 x342 Url : www.homeboyindustries.org Email : mburton@homeboyindustries.org Mary Ellen Burton	Y	0	
11	iHeartMedia.dejobs.org 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmedia.dejobs.org Talent Acquisition Coordinator Manual Posting	N	0	
12	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone : 210-253-5126 Url : http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	Ν	5	
13	iHM Human Capital Acquisition	N	2	
14	Indeed.com - Not directly contacted by SEU	N	2	
15	Internal Posting	N	1	
16	Internal Transfer/Promotion	N	2	
17	LinkedIn – automatically posted from iHeartMediaCareers.com 1000 W Maude Ave Sunnyvale, California 94085 Phone : 650-687-3600 Url : https://www.linkedin.com/company/linkedin/ Career Services Manual Posting	Ν	29	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
18	Ohio Center for Broadcasting-Cleveland 9885 Rockside Rd. #160 Valley View, Ohio Phone : 216-503-5900 x1104 Url : http://beonair.com/cleveland Email : jhardy@beonair.com Janice Hannah-Hardy	Y	0	
19	Pinnacle College1000 South Fremont Ave Building A11, Suite 11010Alhambra, California 91803Phone : (626) 284-0050 x24Url : www.pinnaclecollege.eduEmail : mcastro@pvschools.netFax : 1-626-284-4329Career Services		0	
20	SCBA (So Cal Broadcasters Assn) 1849 Sawtelle Blvd. Ste 543 Los Angeles, California 90025 Phone : 323-930-5599 Url : www.scba.com Liz Fancher Manual Posting	N	0	
21	SELA Worksource Center 3965 S Vermont Ave Los Angeles, California 90037 Phone : 323.730.7900 x227 Url : www.letc.com Email : info@letc.com Career Services	Y	0	
22	University of California, Riverside 900 University Avenue Riverside, California 92521 Phone : 951-827-2736 Email : careercounseling@ucr.edu Linda LaTendresse	Y	0	
23	University of Southern California 3601 Trousdale Pkwy Student Union Bldg 110 Los Angeles, California 90089-4897 Phone : 213-740-9538 Url : www.careers.usc.edu Elizabeth Jordan Manual Posting	N	0	

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RS Number	RS Information Source Entitled to Vacancy Notification? (Yes/No)		No. of Interviewees Referred by RS Over Reporting Period
24	Unknown (source not adequately identified upon inquiry by SEU) N		8
25	www.mediagignow.com 550 W. Jackson Blvd Suite 200 Chicago, Illinois 60661 Phone : 336-553-0620 Url : http://www.mediagignow.com Email : customerservice@mediagignow.com MediaGigNow.com	N	0
<u> </u>	65		

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	2/1/2024	Establishment of a mentoring program	During February - June 2024, Our SEU's Sales Operations Manager mentored the Sales Project Manager in the Los Angeles Market. She mentored him in Sales Advertising Prospecting. These sessions included weekly in person meetings and instructional sessions with on-the-job training. As a result of this mentorship, the Sales Project Manager to a more specific sales role: Sales Prospecting Manager and he became responsible for prospecting for the entire Los Angeles Sales Department. He is responsible for uncovering leads from a variety of sources, (Xray, WinMo, Zoom Info, Media Monitors, etc.) In addition, he is responsible for: Business Landscapes, Creating RBR, Prospects from emerging businesses, creating, distributing, and tracking leads to local and MMP Team, profiles Account Executives on best prospect category matches, daily avails distributions, and also seed emails and distribution to team and leaders.	2	Sales Operations Manager Sales Project Manager
2	2/12/2024	Participation in events or programs sponsored by educational institutions	On February 12, 2024, our SEU hosted 70 students from Global Academy, a media school based out of London, for a station tour. Students, interested in pursuing a career in broadcasting, learned about working in media and shadowed several of our On-Air Talents. Our On-Air Talent provided the students with a tour of our office and studios. He discussed the history of radio broadcasting and the changes over the years in programming, gave an overview of studio protocols and equipment, as well as an overview of station liners, music, commercials and promos.? The students were able to observe an hour of our On-Air Talent's show and they had the opportunity to speak with various professionals from Sales, Programming, Promotions, and our Sales Management team. ??	4	Division President VP of Sales On-Air Talent President Hip Hop & R&B Programming Strategy

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
3	2/20/2024	Participation in events or programs sponsored by educational institutions	On February 20, 2024, our SEU hosted students from France through Norte Dame High School. Students heard from our On- Air Talent and Programming department and learned about working in media as many are interested in pursuing a career in broadcasting.? Our On-Air Talent provided the students with a tour of our office and studios, She discussed radio broadcasting and how she pursued her career in broadcasting. The students were able to observe an hour of our On- Air Talent's show, and they had the opportunity to speak with various professionals from Sales and Programming.	3	On-Air Talent VP of Programming Executive Assistant
4	5/1/2024	Participation in events or programs sponsored by educational institutions	On May 1, 2024, our SEU hosted Compton Unified of about 50 students for a station tour. Students, interested in pursuing a career in broadcasting, heard from our On-Air Talent and Programming Department. Our On-Air Talent provided the students with a tour of our office and studios, discussed radio broadcasting and how to pursue their career in broadcasting. The students were able to observe an hour of our On-Air Talent's show and they had the opportunity to speak with various professionals from Sales and Programming.	4	On-Air Talent President, Hip Hop & R&B Programming Strategy Executive Assistant Director of Sales Operations
5	5/1/2024	Participation in events or programs sponsored by educational institutions	On May 1, 2024, our SEU's Regional Senior VP of Sales served as a guest lecturer for alumni students at a local Los Angeles Mixer for Central Michigan University Alumni Association. He spoke about the broadcast/media world as the event was related to careers in broadcasting/media. The topics included iHeartMedia as a whole and Navigating the Media Landscape. He was also able to share about his career path and opportunities at iHeart Media.	1	Regional SVP of Sales

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
6 5/		Participation in events or programs sponsored by educational institutions	On May 6, 2024, our SEU hosted students from Chapman Radio College. Our On-Air Talent and Programming Department spoke to the students about working in media as many are interested in pursuing a career in broadcasting.? Our Programming department provided the students with a tour of our office and studios, discussed radio broadcasting and how they pursued their career in broadcasting. The students were able to observe some time in studio and they had the opportunity to speak with various professionals from sales and programming.	3	VP of Programming Program Director Executive Assistant