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I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Account Executive	1-30	13

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
1	All Access 28955 Pacific Coast Hwy Suite 210-5 Malibu, California 90265 Phone: 310-457-6616 Url: http://www.allaccess.com Career Services Manual Posting	N	0	
2	Barry University 11300 NE 2nd Avenue Maimi Shores, Florida 33161 Phone: 305-899-4010 Career Development Center Manual Posting	N	0	
3	Connecticut School of Broadcasting 3901 Coconut Palm Drive, Ste. 105 Tampa, Florida 33619 Phone: 813-443-5037 Email: slance@gocsb.com Shayna Lance	Y	0	
4	Everglades University 6001 Lake Osprey Drive #110 Sarasota, Florida 34240 Phone: 941-552-4800 Caroline King Manual Posting	N	0	
5	Flagler College 74 King St. St. Augustine, Florida 32084 Phone: 904-819-6286 Url: www.flagler.edu/careerdevelopment Tara Stevenson Manual Posting	N	0	
6	Florida A & M University Career Center 100 Student Union Plaza Martin Luther King Blvd. Tallahassee, Florida 32307 Phone: 850-599-3700 Email: careercenter@famu.edu Melony Washinton	Y	0	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
7	Florida Agricultural and Mechanical University 1601 S Martin Luther King Jr Blvd, Tallahassee, Florida 32310 Phone: 850-599-3700 Shereada Harrell Manual Posting	N	0
8	Florida Association of Broadcasters 201 South Monroe Street Suite 201 Tallahassee, Florida 32301 Phone: 850-681-6444 Lindsay Varn Manual Posting	N	0
9	Florida International University 11200 SW 8th St Miami, Florida 33199 Phone: 305-348-2423 Url: www.career.fiu.edu Carmen Carter Manual Posting	N	0
10	Florida State University 100 South Woodward Avenue Tallahassee, Florida 32306 Phone: 850-644-9771 Url: http://www.career.fsu.edu/ Jeff Garis Manual Posting	N	0
11	Gulf Coast Latin Chamber of Commerce 9040 Town Center Parkway Lakewood Ranch, Florida 34202 Phone: 941-358-7065 Url: http://latinchamber.wildapricot.org/Jobs LatiNews Editor LatiNews Editor Manual Posting	N	0
12	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
13	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	2	
14	Indeed.com - Not Directly Contacted by SEU	N	1	
15	Internal Posting 1779 Independence Blvd Sarasota, Florida 34234 Phone: 941-552-4800 John Cosgrove Manual Posting	N 0		
16	Keiser University 6151 Lake Osprey Drive Sarasota, Florida 34240 Phone: 941-907-3900 Unknown Unknown Manual Posting	N	0	
17	Ohio/Illinois Center for Broadcasting 9000 Sweet Valley Drive Cleveland, Ohio 44125 Phone: 216-447-9117 Url: www.funjobsonair.com Email: JHardy@beonair.com Janice Hannah-Hardy	Y	0	
18	Ringling College of Art and Design 2700 N. Tamiami Trail Sarasota, Florida 34234 Phone: 941-359-7502 Url: http://www.collegecentral.com/ringling/?Submit=OK Career Center Student Manual Posting	N	0	
19	Rollins College 1000 Holt Ave Winter Park, Florida 32789 Phone: 407-646-2195 Url: rollins.edu Lisa Gillean-Johnson Manual Posting	N	0	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period	
20	St. Thomas University 16401 NW 37th Ave Opa-locka, Florida 33054 Phone: 305-628-6577 Url: www.stu.edu Christina Lopez Manual Posting	N	0	
21	State College of Florida 5840 25th Street West Bradenton, Florida 34207 Phone: 941-752-5325 Url: http://www.collegecentral.com/scf Delane Solana Manual Posting	N	0	
22	University of Central Florida P.O. Box 160165 Orlando, Florida 32816-0165 Phone: (407) 823-2361 Url: http://career.sdes.ucf.edu/about%20career%20servic Veena Garib Manual Posting	N	0	
23	University of Florida P.O. Box 118507 Gainesville, Florida 32611 Phone: 941-552-4800 Url: http://www.crc.ufl.edu/ Wayne Wallace Manual Posting	N	0	
24	University of Miami 5225 Ponce De Leon Blvd Coral Gables, Florida 33146 Phone: (305) 284-5451 Christian Garcia Manual Posting	N	0	
25	University of South Florida 4202 E. Fowler Avenue Tampa, Florida 33620 Phone: 813-974-2171 Russ Coughenour Manual Posting	N	0	

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RS Number	De Intormation		No. of Interviewees Referred by RS Over Reporting Period	
26	University of South Florida-Sarasota/Manatee 8350 N. Tamiami Trail SMC A107 Sarasota, Florida 34243 Phone: 941-359-4703 Url: www.sarasota.usf.edu/careercenter Toni Ripo Manual Posting	N	0	
27	University of South Florida-St Petersburg 140 7th Avenue South St. Petersburg, Florida 33701 Phone: 727-873-4129 Lesa Shouse Manual Posting	N	0	
28	University of Tampa 401 W. Kennedy Blvd Tampa, Florida 33606-1490 Phone: 813-258-7210 Mark Colvenbach Manual Posting	N	0	
29	Unknown (source not adequately identified upon inquiry by SEU)	N	3	
30	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone: 336-553-0620 Url: http://www.mediagignow.com Email: customerservice@mediagignow.com MediaGigNow.com	N	0	

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	11/7/2018	Participation in events sponsored by community groups	Our SEU participated in the Manatee County's Chamber Event in Sarasota, FL. Station participants included our Sales Manager, and 4 Senior AE's. The participants discussed careers in radio with interested attendees, discussed internship and employment opportunities in broadcasting generally, handed out station information, etc.	4	Senior Account Executive
2	1/7/2019	Participation in events or programs sponsored by educational institutions	Our SEU hosted students from Junior Leadership Manatee for Media Day. The Sales manager, program operations manager and digital director guided the students through our station facilities for a "behind-the-scenes" look at broadcast operations, conducted a brief Q&A session regarding careers in broadcasting, discussed internships and handed out station information, etc.	3	Digital Director Sales Manager Programming Operations Manager
3	2/1/2019	Participation in events or programs sponsored by educational institutions	Our SEU hosted a student from University of South Florida Manatee for a job shadow. Station participants included our SVPS, Promotions Director, SVPP and Online Content Director. They allowed the student to follow their workday for a "behind-thescenes" look at broadcast operations and discussed careers in radio.	4	Senior Vice President of Sales Promotions Director Senior Vice president of Programming Online Content Director
4	3/6/2019	Participation in events sponsored by community groups	Our SEU participated in the Lakewood Ranch Student Leadership day in Sarasota, FL. Station participants included our SVP Sales, Promotion Director, SVP Programming, Online Content Mgr. Each department head had a breakout session with students which discussed the functions of each department and what would be needed educationally to succeed in said department. The attendees discussed careers in radio with interested attendees, discussed internship and employment opportunities in broadcasting generally, handed out station information, etc.	4	Senior Vice President of Sales Promotions Director Senior Vice president of Programming Online Content Director

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
5	6/6/2019	Co Sponsoring Job Fair	Our SEU co-sponsored the Job News USA Job Fair Career Fair in Palmetto, Florida. The station participants included the SVPS, SVPP and Promotions Director. The Promotions department logistically setup venue and ran on-air announcements to solicit local vendors to participate and to recruit employment seekers. During the job fair, station participants discussed careers in radio with interested attendees, accepted resumes, discussed internship and employment opportunities, and handed out information about iHeartMedia.	3	Senior Vice President of Sales Senior Vice President of Programming Promotions Director
6	7/9/2019	Co Sponsoring Job Fair	Our SEU co-sponsored the Florida Job Link Career Fair in Lakewood, FL. The station participants included the SVPS, SVPP and Promotions Director. The Promotions department logistically setup venue and ran on-air announcements to solicit local vendors to participate and to recruit employment seekers. During the job fair, station participants discussed careers in radio with interested attendees, accepted resumes, discussed internship and employment opportunities, and handed out information about iHeartMedia.	3	Senior Vice President of Sales Senior Vice President of Programming Promotions Director