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I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree	
Account Executive	2-3, 5-14, 16-23	8	
Digital Content Manager	2-3, 5-7, 9-12, 14-23	15	
Account Executive	1-3, 5-7, 9-12, 14, 16-23	1	
Account Executive	2-3, 5-7, 9-14, 16-23	13	
Sales Support / Receptionist	1-3, 5-6, 9-12, 14, 16-23	1	
Market SVP Sales	2-6, 8-12, 14, 16-23	4	

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	Agency Referral	N	2
2	American Women in Radio and TV Inc. 8405 Greensboro Drive Suite 800 McLean, Virginia 222102 Phone: 703-506-3290 Url: www.awrt.org Email: Emilia@beholderproductions.com Fax: 1-703-506-3266 Emilia Andrews	N	0
AMFM Jobs.com PO Box 4116 Oceanside, California 92052 Phone: 800-374-0119 Url: www.amfmjobs.com Email: info@amfmjobs.com Fax: 1-760-754-2115 Mark Holloway		N	0
4	Corporate Recruiter	N	1
5	Country Aircheck 1102 17th Ave South Suite 205 Nashville, Tennessee 37212 Url: www.countryaircheck.com Email: news@countryaircheck.com Kelley Hampton	N	0
6	Delaware State University 1200 N Dupont Hwy Dover, Delaware 19901 Phone: 302-857-6124 Url: www.desu.edu Email: rroberts@desu.edu Fax: 1-302-857-6123 Robin Roberts	N	0
7	Dover Post PO Box 664 Dover, Delaware 19903 Phone: 302-678-3616 Url: www.doverpost.com Email: classifieds@doverpost.com Fax: 1-302-678-8291 Jen Hobson	N	0
8	Employee Referral	N	3

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
9	Goldey Beacom College 4701 Limestone Road Career Svcs Wilmington, Delaware 19808 Phone: 302-225-6256 Url: https://www.gbc.edu/ Email: careers@gbc.edu Fax: 1-302-998-3467 Lauren Havens	N	0
10	iHeartmedia (WDSD-FM, WRDX-AM, WDOV-AM, WILM-AM, WWTX-AM) 920 W Basin Rad Suite 400 New Castle, Delaware 19720 Phone: 302-395-9820 Url: http://iheartmedia.jobs/delaware/usa/jobs/ Email: marthamasters@iheartmedia.com Fax: 1-302-395-9806 Martha Masters	N	0
11	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
12	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0
13	Indeed.com	N	2
14	InsideRadio.com PO Box 567925 Atlanta, Georgia 31156 Phone: 800-640-8852 Url: http://www.insideradio.com/ Email: genemckay@InsideRadio.com Fax: 1-404-965-4131 Gene McKay	N	0
15	Internal Candidate	N	1

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RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
16	Middletown Chamber of Commerce 402 North Cass Street PO Box 1 Middletown, Delaware 19709 Phone: 302-378-7545 Url: http://www.maccde.com/ Email: rferguson@maccde.com Fax: 1-302-378-6260 R Ferguson	N	0
17	National Hispanic Media Coalition 55 S Grand Avenue Pasadena, California 91105 Phone: (626) 792-6462 Url: http://www.nhmc.org/ Email: info@nhmc.org Fax: 1-626-792-6051 Alex Nogales	N	0
18	Salem Community College 460 Hollywood Avenue Carney's Point, New Jersey 08069 Phone: 856-351-2772 Url: http://www.salemcc.edu/ Email: careercenter@salemcc.edu Fax: 1-856-351-2763 Charles Foster	N	0
19	Talkers Magazine 785 Williams Street #429 Longmeadow, Maine 01106 Url: www.talkers.com Fax: 1-413-565-5419 Barbara Kurland	N	0
20	Temple University 220 Mitten Hall 1913 N Broad St Philadelphia, Pennsylvania 19122 Phone: 215-204-7981 Url: https://www.temple.edu/ Email: recruit@temple.edu Fax: 1-215-204-4462 Jim McLaughlin	N	0

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Number	RS Information	to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
21	Wesley College 120 N State Street Dover, Delaware 19901 Phone: 302-736-2300 Url: www.wesley.edu Email: nielsemi@wesley.edu Fax: 1-302-736-2382 Mike Nielsen	N	0
22	Wilmington University 31 Reads Way New Castle, Delaware 19720 Phone: 302-295-1162 Url: www.wilmu.edu Email: donna.j.hardy@wilmu.edu Fax: 1-302-295-1137 Donna Hardy	N	0
23	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone: 336-553-0620 Url: http://www.mediagignow.com Email: customerservice@mediagignow.com MediaGigNow.com	N	0

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	4/3/2018	Participation in events or programs sponsored by educational institutions	On April 3, 2018 our SEU attended Rowan University. One of our on-air- personalities discussed careers in radio broadcasting with the members of the media majors club	1	On-Air Personality
2	5/30/2018	Participation in events or programs sponsored by educational institutions	On May 30, 2018, our SEU participated in a career day at St. Marks school representing iHeartmedia to discuss the broadcasting industry.	2	AE Traffic Director
3	9/6/2018	Participation in events sponsored by community groups	On September 6, 2018, our SEU participated in the Ocean City Chamber of Commerce Membership Meeting to discuss careers in radio broadcasting.	1	SVPS
4	2/23/2019	Participation in events sponsored by community groups	On February 23, 2019, our SEU participated in the 9th Annual Chefs for Habitat for Humanity event and one of our on-air personalities discussed careers in broadcasting.	1	On-Air Personality
5	2/28/2019	Participation in events sponsored by community groups	On February 28, 2019, our SEU provided a tour of our market facility and the broadcasting studios to Cub Scout Troop 827 and one of our on-air personalities discussed careers in broadcasting.	1	On-Air Personality
6	3/12/2019	Participation in events sponsored by community groups	On March 12, 2019, our SEU participated in the Jr Achievement Inspire Event where on-air personalities, promotions and sales discussed careers in broadcasting.	4	On-Air Personality Promotions Sales Asst Production Asst