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April 1, 2018 - March 31, 2019

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Account Executive	1-12, 14-20	11
Sales Assistant	1-8, 13, 15-17, 19-20	13
Account Executive	1-9, 15-17, 19-20	9

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	Albright College PO Box 15234 Reading, Pennsylvania 19612 Phone: 610-921-7630 Email: elcdc@albright.edu Fax: 1-610-921-7635 Sandy Behm	N	0
2	Berks County Career Link 1920 Kutztown Road Reading, Pennsylvania 19604 Phone: 610-988-1329 Url: www.jobgateway.pa.gov Email: mreisman@bccl.org Michael Reisman	Y	0
3	Broadcast Institute of Maryland 7200 Hartford Rd Baltimore, Maryland 21234 Phone: 410-254-2770 Email: nb@bim.org Norm Brooks	Y	0
4	Capital Region Career Link 349 Wiconisco St Harrisburg, Pennsylvania 17110 Phone: 717-920-2852 Email: lrank@wibpa.org Fax: 1-717-772-0640 Lori Rank	Y	0
5	Central Penn College Campus on College Hill Summerdale, Pennsylvania 17093 Phone: 717-728-2262 Email: stevehassinger@centralpenn.edu Steve Hassinger	Y	0
6	Connecticut School of Broadcasting 1 Cherry Hill #203 Cherry Hill, New Jersey 8002 Phone: 856-755-1200 Email: CSBCherryHill@gocsb.com Hope Willis	Y	0

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
7	Dickinson College Career Center Box 1773 Carlisle, Pennsylvania 17013 Phone: 717-245-1069 Url: https://www.myinterfase.com/dickinsoncollege/home.aspx Email: career@dickinson.edu Tammy Heberlig	N	0
8	Elizabethtown College Career Services One Alpha Dr Elizabethtown, Pennsylvania 17022 Phone: 717-361-1206 Email: careerservices@etown.edu Recruiting Coordinator	N	0
9	Employee Referral	N	2
10	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	1
11	Indeed.com	N	2
12	Indeed.com - Not Directly Contacted by SEU	N	1
13	Internal Candidate	N	1
14	Linked In	N	1
15	Messiah College Career Center Box 4511 One College Ave Grantham, Pennsylvania 17027 Phone: 717-691-6016 Email: dkeiffer@messiah.edu Dwayne Keiffer	N	0
16	Penn State Harrisburg Campus Career Services0 777 West Harrisburg Pike Middletown, Pennsylvania 17057 Phone: 717-948-6260 Email: cmg11@psu.edu Collen Guy	N	0

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
17	Temple University 1913 N Broad St 2nd floor Philadelphia, Pennsylvania 19122 Phone: 215-204-4477 Url: http://www.temple.edu/provost/careercenter/docs/employer s/Full-Time-Policy.pdf Email: Kathy.Francis@temple.edu Fax: 1-215-204-4462 Kathy Francis	Y	0
18	Trade Website	N	1
19	www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone: 336-553-0620 Url: http://www.mediagignow.com Email: customerservice@mediagignow.com MediaGigNow.com	N	0
20	York College of PA Country Club Rd York, Pennsylvania 17405 Phone: 717-815-1908 Email: abaldwin@ycp.edu Alice Baldwin	Y	0

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	4/3/2018	Hosting of Job Fair	Our SEU hosted a job fair at the Berkshire Mall in Wyomissing, PA. Our SEU was involved in securing the space, soliciting local employers and organizing all aspects of the event as well as participating as an exhibitor.	2	Sales Manager SVP Programing
2	9/12/2018	Hosting of Job Fair	Our SEU hosted a job fair at the Berkshire Mall in Wyomissing, PA. Our SEU was involved in securing the space, soliciting local employers and organizing all aspects of the event as well as participating as an exhibitor.	2	Sales Manager Promotions Director/on-air host
3	9/29/2018	Hosting of Job Fair	Our SEU hosted a job fair at Park City Shopping Mall in Lancaster, PA. Our SEU was involved in securing the space, soliciting local employers and organizing all aspects of the event as well as participating as an exhibitor.	2	Sales Manager Sales Manager
4	3/18/2019	Participation in Job Fairs	Our SEU participated in a career fair hosted by Penn State University.	4	Regional President Programming Manager Sales Manager Market President
5	3/27/2019	Hosting of Job Fair	Our SEU hosted a job fair at Berkshire Mall in Wyomissing, PA. Our SEU was involved in securing the space, soliciting local employers and organizing all aspects of the event as well as participating as an exhibitor.	2	Sales Manager Promtions Director/on- air host