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February 1, 2018 - January 31, 2019

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

| Job Title | Recruitment Sources ("RS") Used to Fill Vacancy | RS Referring Hiree |
|---|---|-----------------------|
| Associate Account Executive | 3-4, 6-7, 12, 14, 17 | 7 |
| Traffic Coordinator | 3-4, 6-7, 9, 12, 14, 17, 19 | 9 |
| Outside Account Executive | 3-4, 6-7, 12, 14, 17, 19 | 7 |
| Traffic Coordinator | 3-7, 12, 14, 17, 19 | 5 |
| Production Assistant - Board Op | 1-4, 6-7, 10-14, 16-19 | 7 |
| Traffic Coordinator | 1-4, 6-7, 10-19 | 15 |
| Digital Account Executive Outside Sales | 1-4, 6-7, 10-14, 16-19 | 7 |
| Sales Assistant | 1-4, 6-8, 10-14, 16-19 | 8 |

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|--------------|--|--|---|
| 1 | Buffalo City Hall 65 Niagara Square Buffalo, New York Phone: 716-851-4200 Fax: 1-716-851-5401 Olivia Licata | N | 0 |
| 2 | Buffalo State College 1300 Elmwood Avenue Buffalo, New York Phone: 716-878-5811 Fax: 1-716-878-3152 Nanette Tramont, Muriel Howard, Claire Jones | N | 0 |
| 3 | Certified Rehabilitation Services 40 Cramond Street Colonie, New York 12205 Phone: 518-458-2773 Url: www.certifiedrehabservices.com Email: Darlene@Certifiedrehabservices.com Darlene Fittizzi | Y | 0 |
| 4 | College of St. Rose 432 Western Ave. Albany, New York 12203 Phone: 518-454-5265 Email: molgardm@strose.edu Mary Alice Molgard | N | 0 |
| 5 | Employee Referral | N | 1 |
| 6 | iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting | N | 0 |
| 7 | iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | N | 8 |
| 8 | Indeed.com | N | 3 |
| 9 | Internal Transfer/Promotion | N | 1 |

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|--------------|--|--|---|
| 10 | Mass Broadcasters 43 Riverside Ave PMB 401 Medford, Massachusetts 02155 Phone: 800-471-1875 Url: massbroadcasters.org Email: jorday@massbroadcasters.org Fax: 1-617-274-8833 Jordan Walton | N | 0 |
| 11 | Mercy College 555 Broadway Dobbs Ferry, New York 10522 Phone: 914-674-7363 Email: mbusetti@mercy.edu Fax: 1-914-693-9455 Marguerite Busetti | N | 0 |
| 12 | New School of Television & Radio 50 Colvin Ave. Albany, New York 12206 Phone: 518-438-7682 Email: ctaylor@newschoolalbany.edu Cathy Taylor | N | 0 |
| 13 | New York Urban League 204 W. 136th St. New York, New York 10030 Phone: 212-926-8000 Email: dcoleman@nyul.org Diane Coleman | N | 0 |
| 14 | Northeast Association of the Blind 301 Washington Ave. Albany, New York 12203 Phone: 518-463-1211 Email: mnear@naba-vision.org Madison Near | Y | 0 |
| 15 | Re-hire | N | 1 |
| 16 | St Thomas Aquinas College 125 Route 340 Sparkill, New York 10976 Phone: 845-398-4065 Email: careers@stac.edu Maureen Mulhern | N | 0 |

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|--------------|---|--|---|
| 17 | WERC Women's Employment & Resource Ctr. 175 Central Ave. Albany, New York 12206 Phone: 518-462-7600 ext. 185 Email: madams@cdwerc.org Marge Adams | Y | 0 |
| 18 | Women's Center for Education & Career Advancement 11 Broadway New York, New York 10004 Phone: 212-964-8934 Url: www.wceca.org Email: mreagon@wceca.org Fax: 1-212-964-0222 Merble Reagon | N | 0 |
| 19 | www.mediagignow.com 717 Green Valley Road Suite 200 Greensboro, North Carolina 27408 Phone: 336-553-0620 Url: http://www.mediagignow.com Email: customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| | TOTAL INTERVIEWS OVER REPO | RTING PERIOD: | 14 |

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III. RECRUITMENT INITIATIVES

| | Date | Type of Recruitment Initiative (Menu Selection) | Brief Description Of Activity | No. of Stations Participants | Participant Title |
|---|-----------|--|--|------------------------------------|--------------------------------|
| 1 | 2/17/2018 | Participation in Job Fairs | Our SEU participated in the Daily Gazette job fair at the Crossgates Mall in Albany NY. Participants included Kimberly Frustere (VP Sales) and Steve Benidt (VP Sales) who gave presentations and spoke with interested attendees about careers in broadcasting, with emphasis on Sales related roles. | 2 | Sales Manager Sales Manager |
| 2 | 3/8/2018 | Participation in events or programs sponsored by educational institutions | SEU hosted tour for the New School of Radio and TV. Students were introduced to the day to day operations behind programming. Station rep hosted a roundtable session at end of tour to answer any questions from the students. | 1 | News Reporter |
| 3 | 6/1/2018 | | During Summer 2018, this SEU hosted an Intern from Ithaca University, in association with the NYS Broadcaster Association. During the internship period, the student was introduced to all station departments, including Sales, Programming, Traffic, Promotions and Finance. | 1 | Area President |