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April 1, 2017 - March 31, 2018

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

Job Title	Recruitment Sources ("RS") Used to Fill Vacancy	RS Referring Hiree
Outside Account Executive	2-7	4
Marketing Coordinator	1-3, 5-7	1
Outside Account Executive	1-3, 5-7	1
Sales Support	1-3, 5-8	1

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II. MASTER RECRUITMENT SOURCE LIST ("MRSL")

RS Number	RS Information	Source Entitled to Vacancy Notification? (Yes/No)	No. of Interviewees Referred by RS Over Reporting Period
1	Employee Referral	N	3
2	iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting	N	0
3	iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting	N	0
4	Indeed.com	N	2
5	Indiana University Southeast 4201 Grant Line Road New Albany, Indiana 47150 Phone: 812-941-2389 Fax: 1-812-941-2557 Career Services	Y	0
6	Louisville Defender 1720 Dixie Highway Louisville, Kentucky 40210 Phone: 502-772-2591 Marie Brown Manual Posting	N	0
7	Work One 10 North Senate Ave Indianapolis, Indiana 46204 Phone: 800-891-6499 Fax: 1-812-948-6118 Career Services	Y	0
8	www.mediagignow.com 5000 Crossmill Road McLeansville, North Carolina 27301 Phone: 336-553-0620 Url: http://www.mediagignow.com Email: customerservice@mediagignow.com MediaGigNow.com	N	0
	TOTAL INTERVIEWS OVER REPO	DRTING PERIOD:	5

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
1	6/22/2017	Co Sponsoring Job Fair	On June 22, 2017 the SEU Hosted a job/career fair at the Holiday Inn, 1325 S Hurstbourne Pkwy, Louisville, KY. Our Regional Director of Sales, Finance Manager attended the event and distributed general information regarding employment opportunities in radio and broadcasting. Additionally, managers collected resumes and applications from interested attendees.	4	SVPS/Kentucky- Indiana Region Finance Mgr General Sales Mgr General Sales Mgr
2	7/18/2017	Participation in events or programs sponsored by educational institutions	Our SEU participated in the Kentucky Broadcasters Association/West Kentucky University Radio Talent Institute. Earl Jones, President Kentucky -Indiana served as a speaker to the university's journalism students on the topic of Elements of a Good Written Proposal. And The Difference Between Features and Benefits	1	President KY-Ind Region
3	7/24/2017	Participation in events or programs sponsored by educational institutions	Our SEU participated in the Kentucky Broadcasters Association/West Kentucky University Radio Talent Institute. Josh Everett, Director of Spoke Word Programming, iHeart Media, Louisville/Nashville/Lexington Presentation "How To Do A Great Talk Show	1	Director Spoke Word Programing
4	7/24/2017	Participation in events or programs sponsored by educational institutions	Our SEU participated in the Kentucky Broadcasters Association/West Kentucky University Radio Talent Institute. Paul Miles, Assistant News Director Spoke on "Today's News Radio; Put It Together And Deliver it"	1	Assistant News Director
5	9/27/2017	Hosting of Job Fair	On September 27, 2017 the SEU Hosted a job/career fair at the Crowne Plaza, Louisville – 830 Phillips Lane, Louisville, KY. Our Regional Director of Sales, Finance Manager attended the event and distributed general information regarding employment opportunities in radio and broadcasting. Additionally, managers collected resumes and applications from interested attendees.	4	SVPS/Kentucky- Indiana Region Business Manager General Sales Manager General Sales Manager

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III. RECRUITMENT INITIATIVES

	Date	Type of Recruitment Initiative (Menu Selection)	Brief Description Of Activity	No. of Stations Participants	Participant Title
6	3/28/2018	C	On March 28, 2018 the SEU Hosted a job/career fair at the Holiday Inn Louisville East, Louisville – 1325 S. Hurstbourne Pkwy, Louisville, KY. Our Regional Director of Sales, Finance Manager attended the event and distributed general information regarding employment opportunities in radio and broadcasting. Additionally, managers collected resumes and applications from interested attendees.		Regional Director of Sales Senior Finance Manager General Sales Manager General Sales Manager