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February 1, 2017 - January 31, 2018

I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

| Job Title | Recruitment Sources ("RS") Used to Fill Vacancy | RS Referring Hiree |
|---|--|-----------------------|
| Mets Radio Network Account Executive | 1-4, 6-8, 10-11, 13-17, 19-22, 24-25, 28 -29, 32-47, 49, 51-55, 60, 62 | 60 |
| Multicultural Account Executive Base + Commission | 1-4, 6-8, 13-14, 16-17, 19-22, 24-25, 27 -29, 32-47, 49, 51-55, 62 | 27 |
| Z100 Account Executive - Base + Commission | 1-4, 6-8, 11, 13-14, 16-17, 19-22, 24- 25, 28-30, 32-47, 49-55, 62 | 11 |
| NYC Auto Specialist - Outside AE Base + Commission | 1-4, 6-8, 13-14, 16-17, 19-22, 24-25, 28 -29, 32-47, 49, 51-55, 62 | 21 |
| Z100 Account Executive - Base + Commission | 1-4, 6-8, 11, 13-14, 16-17, 19-22, 24- 25, 28-30, 32-47, 49-55, 62 | 30 |
| LiteFM Account Executive - Base + Commission | 1-4, 6-8, 13-14, 16-17, 19-22, 24-25, 28 -29, 32-47, 49, 51-55, 62 | 21 |
| WOR Full Time Board Op | 1-4, 6-8, 10-11, 13-17, 19-26, 28-29, 32 -47, 49, 51-55, 58, 62 | 11 |
| Financial Analyst - New York Radio | 1-4, 6-8, 10, 12-17, 19-22, 24-25, 28- 29, 32-38, 40-49, 51-55, 62 | 12 |
| Associate Account Executive | 1-4, 6-8, 10, 13-17, 19-22, 24-25, 28- 29, 32-38, 40-47, 49, 51-55, 62 | 21 |
| Brand Integration Group Sales Assistant | 1-4, 6-8, 10, 13-17, 19-22, 24-25, 28- 29, 32-38, 40-47, 49, 51-55, 60, 62 | 60 |
| WWPR-FM 105.1 New York, Angie Martinez, Producer | 1-4, 6-8, 10, 13-17, 19-22, 24-25, 27- 29, 32-33, 35-38, 40-47, 49, 51-55, 62 | 27 |
| Account Executive/Auto Category Specialist | 2-8, 10, 13-22, 24-25, 28-29, 32-38, 40- 47, 49, 51-57, 60, 62 | 60 |
| Project Manager | 2-8, 10, 13-18, 20-22, 24-25, 28-29, 32- 38, 40-47, 49, 51-55, 57, 60, 62 | 22 |
| Finance Specialist | 2-5, 7-8, 10, 13-18, 20-25, 28-29, 32- 38, 40-47, 49, 51-55, 57, 62 | 23 |
| Sales Assistant | 2-5, 7-11, 13-18, 20-22, 24-25, 28-29, 32-38, 40-47, 49, 51-55, 57, 59, 62 | 59 |
| Sales Assistant | 2-5, 7-11, 13-18, 20-22, 24-25, 28-29, 32-38, 40-47, 49, 51-55, 57, 59, 62 | 9 |
| Sales Assistant | 2-5, 7-11, 13-18, 20-22, 24-25, 28-29, 32-38, 40-47, 49, 51-55, 57, 59, 62 | 9 |
| Sales Assistant | 2-5, 7-11, 13-18, 20-22, 24-25, 28-29, 32-38, 40-47, 49, 51-55, 57, 59, 62 | 22 |
| Sales Marketing Campaign Designer | 2-5, 7-8, 10, 13-18, 20-22, 24-25, 28- 30, 32-38, 40-47, 49, 51-57, 62 | 30 |
| Sales Manager - New York, NY | 2-5, 7-8, 10-11, 13-18, 20-22, 24-25, 28 -29, 32-38, 40-47, 49, 51-55, 57, 62 | 11 |

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I. VACANCY LIST

See Section II, the "Master Recruitment Source List" ("MRSL") for recruitment source data

| Job Title | Recruitment Sources ("RS") Used to Fill Vacancy | RS Referring Hiree |
|---|---|-----------------------|
| Sales Assistant | 2-5, 7-8, 10, 13-14, 16-18, 20-22, 24- 25, 28-29, 32-38, 40-47, 49, 51-55, 57, 62 | 21 |
| Outside Account Executive Base + Commission | 2-5, 7-8, 10-11, 13-14, 16-18, 20-22, 24 -25, 28-29, 32-38, 40-47, 49, 51-57, 62 | 11 |
| Digital Content Coordinator | 2-5, 7-8, 10, 13-14, 16-17, 20-22, 24- 25, 27-29, 32-33, 35-38, 40-47, 49, 51- 57, 62 | 27 |
| Local Sales Manager - NYC | 2-5, 7-10, 13-14, 16-17, 20-22, 24-25, 28-29, 32-38, 40-47, 49, 51-57, 61-62 | 9 |
| Mets Radio Network Account Executive | 2-5, 7-8, 10, 13-14, 16-17, 20-22, 24- 25, 28-29, 32-38, 40-47, 49, 51-55, 57, 60-62 | 60 |
| Lead Generation Specialist - NYC | 2-5, 7-8, 10-11, 13-14, 16-17, 20-22, 24, 28-29, 31-38, 40-47, 49, 51-57, 59, 61-62 | 11 |

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| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|--|--|---|--|
| 1 | Baruch College Radio WBMB 87.9FM One Bernard Baruch Way Box H-134 New York, New York 10010 Phone: 646-312-4489 Email: michael.kalish@baruch.cuny.edu Michael Kalish | N | 0 | |
| 2 | Prong 2 Ended Date: 2/3/2017 Berkeley College 3 East 43rd St. 4th Fl. 6th Floor Career Services New York, New York 10017 Phone: 212-986-4343 Email: mt@berkeleycollege.edu M T | Y | 0 | |
| 3 | Borough of Manhattan Community College City University of NY Travel & Tourism 245 Greenwich St. Fiterman 830U New York,, New York 10007 Phone: 212-220-8214 Email: eg@etn.travel Dr. Elinor Garely | Y | 0 | |
| 4 | Brooklyn College 2900 Bedford Avenue Room 1303 James Hall Brooklyn, New York 11210 Phone: 718-951-5696 Email: jobpostings@brooklyn.cuny.edu Andre Fontenelle | Y | 0 | |
| 5 | City University of New York CUNY New York, New York Email: Ashley.Walker@cuny.edu Ashley Walker | N | 0 | |
| 6 | Colgate University 13 Oak Drive Hamilton, New York 13346 Phone: 315-228-7318 Email: colgaterecruiting@colgate.edu Danielle Bikowsky Prong 2 Ended Date: 7/31/2017 | N | 0 | |

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February 1, 2017 - January 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|--|--|---|--|
| 7 | College of Staten Island 2800 Victory Blvd. 1A-105 Staten Island, New York 10314 Phone: 718-982-2308 Email: careers@mail.csi.cuny.edu Fax: 1-718-982-2308 Florence Zurica | N | 0 | |
| 8 | Prong 2 Ended Date: 2/6/2017 Connecticut School of Broadcasting 1400 Old Country Road Suite 211 (36A) Westbury, New York 11590-5156 Phone: 516-280-6801 Email: bmartines@gocsb.com Rebecca Martines | Y | 0 | |
| 9 | Current Employee | N | 3 | |
| 10 | Dream Careers Internship Coordinator 181 2nd Avenue Suite 200 San Mateo, California 94401 Phone: 6502613147 Email: Shane@dreamcareersinc.com Shane Shane | Y | 0 | |
| 11 | Employee Referral | N | 7 | |
| 12 | Employment Agency | N | 1 | |
| 13 | Essex County College 303 University Avenue Newark, New Jersey 07102 Phone: 973-877-3270 Email: swormley@essex.edu Sybil Bost-Wormley | Y | 0 | |
| 14 | Five Towns College 305 North Service Road Dix Hills, New York 11746 Phone: 631-656-2163 Email: krysti.orourke@ftc.edu Krysti O"Rourke | Y | 0 | |
| 15 | Focus Hispanic Center for Com. Devel. Inc. 441-443 Broad Street Newark, New Jersey 07102 Phone: 973-624-2528 Email: rrosario@focus411.org Rosa Rosario | Y | 0 | |

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February 1, 2017 - January 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|--|--|---|--|
| 16 | Fordham University Career Development Center 140 West 62nd Street - 1st floor New York, New York 10023 Phone: 212-636-6170 Email: mpiriz@fordham.edu Dennis Grant | Y | 0 | |
| 17 | Gabelli School of Business/Graduate School 33 West 60th Street, 4th Floor New York, New York 10013 Phone: 212-636-6170 Email: dgrant17@fordham.edu Dennis Grant | 0 | | |
| 18 | HempsteadWorks 50 Clinton Street Suite 400 Hempstead, New York 11550 Phone: 5164855000 Url: hempsteadworks.com Email: srubin@hempsteadworks.com Sandy Rubin | N | 0 | |
| 19 | Henry Street Settlement Workforce Development Center 99 Essex Street, 3rd Fl New York, New York 10002 Phone: 212-478-5400 ext 206 Email: jtung@henrystreet.org Jeanie Tung | Y | 0 | |
| 20 | Hobart & William Smith College Salisbury Center for Career Services Trinity Hall Geneva, New York 14456 Phone: 315-781-3514 Email: cso@hws.edu Jackie Doyle | Y | 0 | |
| 21 | iHeartMedia.jobs 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmedia.jobs Talent Acquisition Coordinator Manual Posting | N | 8 | |

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WAXQ, WHTZ, WKTU, WLTW, WOR, WWPR-FM EEO PUBLIC FILE REPORT

February 1, 2017 - January 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|---|--|--|---|--|
| iHeartMediaCareers.com 20880 Stone Oak Pkwy San Antonio, Texas 78258 Phone: 210-253-5126 Url: http://www.iheartmediacareers.com Talent Acquisition Coordinator Manual Posting | | N | 4 | |
| 23 | Indeed.com | N | 2 | |
| 24 | Inside Radio 81 Main Street, Suite 2 Littleton, New Hampshire 03561 Phone: 800-640-8852 Email: ads@insideradio.com Gene McKay | N | 0 | |
| 25 | Institute of Audio Research 64 University Place New York, New York 10003 Phone: 212-677-7580 Email: plazar@iar.edu Phillip Lazar | Y | 0 | |
| 26 | Internal Posting | N | 2 | |
| 27 | Internal Promotion/Transfer New York Career Services | N | 3 | |
| 28 | Ithaca College Office of Career Services 953 Danby Road, 101 Muller Ithaca, New York 14850 Phone: 607-274-3365 Email: careers@ithaca.edu John Fracchia | N | 0 | |
| 29 | Kean University 1000 Morris Avenue Union, New Jersey 07083 Phone: 908-737-0456 Email: kmirrer@kean.edu Kristine Mirrer | Y | 0 | |
| 30 | Linked In | N | 3 | |
| 31 | LinkedIn / Word of Mouth | N | 1 | |

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February 1, 2017 - January 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|---|--|---|--|
| 32 | Long Island Univ. Brooklyn Campus 1 University Plaza, Pratt 510 Brooklyn, New York 11201 Phone: 718-488-1039 Email: Amy.rothenberg@liu.edu Amy Rothenberg | Y | 0 | |
| 33 | Medgar Evers College 1650 Bedford Avenue - S302 Brooklyn, New York 11225 Phone: 718-270-6055 Email: mec-career@mec.cuny.edu Jemma St. Lawrence | N | 0 | |
| 34 | Prong 2 Ended Date: 1/18/2018 Monmouth University 400 Cedar Avenue West Long Branch, New Jersey 07764-1898 Phone: 732-571-3471 Email: placementoffice@monmouth.edu Career Services | N | 0 | |
| 35 | Nassau Comm. College Career Counseling Center 1 Education Drive Garden City, New York 11530 Phone: 516-572-7696 Url: www.ncc.edu Email: Constance.Egelman@ncc.edu Constance Egelman | Y | 0 | |
| 36 | New York Market Radio 261 Madison Avenue 23rd Fl. New York, New York 10016 Phone: 646-254-4493 Deborah Beagan Manual Posting | N | 0 | |
| 37 | New York State Broadcasters Assoc. 1805 Western Avenue Albany, New York 12203 Phone: 518-456-8888 Email: admin@tvjobs.com Mark Holloway | N | 0 | |

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February 1, 2017 - January 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|---|--|---|--|
| 38 | NJ Depart. Of Labor & Workforce Devel. 438 Summit Avenue 2nd Fl. Jersey City, New Jersey 07306 Phone: 973-742-9226 Email: walter.toombs@dol.nj.gov Walter Toombs | Y | 0 | |
| 39 | NY State Depart. Of Labor 250 Schermerhorn St. Brooklyn, New York 11201 Phone: 718-613-3954 Fax: 1-718-613-3983 Claire Rizzo | N | 0 | |
| 40 | NY Univ./Arthur Carter Journal. Institute 20 Cooper Square, Room 647 New York, New York 10003 Phone: 212-998-3837 Email: Craigh.Barboza@nyu.edu Craig Barboza | Y | 0 | |
| 41 | NYU Office of Career Development 721 Broadway, 8th Fl New York, New York 10003 Phone: 2129981824 Email: Tisch.career@nyu.edu Lily Hung | Y | 0 | |
| 42 | Pace University - NY Campus 41 Park Row, 14th Floor New York, New York 10038 Phone: 212-346-1731 Email: careers@pace.edu Alexandra Aviles | Y | 0 | |
| 43 | Passaic County One Stop Busines Resource 200 Memorial Drive Paterson, New Jersey 07505 Phone: 973-742-9226 Email: walter.toombs@dol.nj.gov Walter Toombs | N | 0 | |
| 44 | Penn State University 105 Bank of American Career Services Center University Park, Pennsylvania 16802 Career Services Manual Posting | N | 0 | |

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February 1, 2017 - January 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|---|--|---|--|
| 45 | Queens College 65-30 Kissena Blvd Flushings, New York 11367 Phone: 718-997-4465 Email: tes.asfaw@qc.cuny.edu Fax: 1-718-997-4463 Tesfaye Asfaw | Y | 0 | |
| 46 | Radio and Television Business Report PO Box 6633 Woodbridge, Virginia 22195 Apri McLynn Manual Posting | N | 0 | |
| 47 | Radio/Online LLP 3500 Tripp Avenue | | 0 | |
| 48 | Recruiter | N | 1 | |
| 49 | Rutgers University 360 Dr. Martin Luther King Jr. Blvd Hill Hall, Room 112 Newark, New Jersey 07102 Phone: 973-353-5312 Email: cegan@newark.rutgers.edu Michelle Bryan | Y | 0 | |
| 50 | Self Referral | N | 1 | |
| 51 | Seton Hall University 400 South Orange Avenue Career Center 2nd Floor Bayley Hall South Orange, New Jersey 07079 Phone: 973-275-2316 Email: gina.aloe@shu.edu Gina Aloe | N | 0 | |
| 52 | St. Johns Univ. Center For TV,Film, Radio 8000 Utopia Parkway Jamaica, New York 11439 Phone: 718-990-2188 Email: haynesd@stjohns.edu Donna Haynes | Y | 0 | |

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February 1, 2017 - January 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period | |
|--------------|--|--|---|--|
| 53 | Staten Island YMCA New Am. Welcome Ct 285 Vanderbilt Ave Staten Island, New York 10304 Phone: 718-981-4382 Email: rrinaldo@ymcanyc.org Rachael Rinaldo | Y | 0 | |
| 54 | Syracuse Univ. S.I Newhouse School 215 University Place Syracuse, New York 13244 Phone: 315-443-1913 Email: belichti@syr.edu Bridget Lichtinger | Y | 0 | |
| 55 | Touro College, NYSCHS 27-33 West 23rd Street New York, New York 10010 Phone: 212-463-0400 ext. 5449 Email: adriana.jimenez-garcia@touro.edu Adriana Jimenez-Garcia | Y | 0 | |
| 56 | Tufts University Dowling Hall Suite 740 1 Education Drive Garden City, Massachusetts 02155 Phone: 617-627-3299 Email: robin.kahn@tufts.edu Robin Kahn | N | 0 | |
| 57 | University of Pennsylvania McNeil Bldg. Suite 20 3718 Locust Walk Philadelphia, Pennsylvania 19104 Phone: 215-898-4827 Email: listings@pobox.upenn.edu Fax: 1-215-898-2687 Anne Marie Gercke | Y | 0 | |
| 58 | WMBM Baruch College Radio One Bernard Baruch Way Box H- 134 New York, New York 10010 Phone: 646-312-4489 Email: George.stasko@baruch.cuny.edu George Stasko | N | 0 | |
| 59 | Word of Mouth Referral | N | 2 | |
| 60 | Word-of-Mouth Referral New York Career Services | N | 5 | |

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February 1, 2017 - January 31, 2018

| RS Number | RS Information | Source Entitled to Vacancy Notification? (Yes/No) | No. of Interviewees Referred by RS Over Reporting Period |
|--------------|---|--|---|
| 61 | www.mediagignow.com 5000 Crossmill Road McLeansville, North Carolina 27301 Phone: 336-553-0620 Url: http://www.mediagignow.com Email: customerservice@mediagignow.com MediaGigNow.com | N | 0 |
| 62 | York College 94-20 Guy R. Brewer Blvd. Jamaica, New York 11451 Email: mbsmith@york.cuny.edu Michael Smith | Y | 0 |
| | TOTAL INTERVIEWS OVER REPO | RTING PERIOD: | 43 |

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February 1, 2017 - January 31, 2018

III. RECRUITMENT INITIATIVES

| | Date | Type of Recruitment Initiative (Menu Selection) | Brief Description Of Activity | No. of Stations Participants | Participant Title |
|---|-----------|--|--|------------------------------------|--|
| 1 | 2/15/2017 | Participation in Job Fairs | Participated in Job Fair at Pace University on 2/15/17 for recruiting of Internship Program, Sales AE, and Internship and Promotion's Street team | 2 | Director of Sales Operations HR/Payroll Manager |
| 2 | 3/3/2017 | Participation in events or programs sponsored by educational institutions | Our SEU hosted 12 interns from The Bridge Christian Radio for IBS NYC 2017 Conference. Interns worked closely with SEU Staff to gave tour of the iHeart radio studios and gave information to attendees and answered questions during this session. | 2 | IHM Regio President Public Service Director and EA to VP Programming |
| 3 | 4/5/2017 | Participation in Job Fairs | Our SEU participated in the Seton Hall University Communications Career job fair at the Career Center 209 Bayley Hall 400 South Orange, New Jersey 07079, Station participation included our HR/Payroll Manager, and Director of Sales Operations, Casey Waggoner who discussed careers in radio with interested attendees. Handed out the job posting at the time for Programming, Sales and Promotions Department, and spoke to interested attendees on the company's paid internship program. | 2 | Director of Sales Operations HR/Payroll Manager |
| 4 | 6/30/2017 | Establishment of an intern program designed to assist members of the community | Summer/2016 Internship Program for three stations: WHTZ, WWPR and | 3 | Assistant Program Director Program Director Program Director PGM Assistant/Community Affairs Coordinator |

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III. RECRUITMENT INITIATIVES

| | Date | Type of Recruitment Initiative (Menu Selection) | Brief Description Of Activity | No. of Stations Participants | Participant Title |
|---|-----------|--|--|------------------------------------|--|
| 5 | 10/2/2017 | | Fall - 2016 Internship Program for three of our stations: WHTZ, WWPR and WKTU - Internship Program for Total of 18 interns. The Interns work closely with SEU staff to learn the "behind-the scenes" functioning of a radio station. During the internship, they shadowed SEU staff, assisting with various functions of our programming, promotions and sales departments. They also had opportunity to seek career advice and ask questions related to jobs in broadcasting, and were supervised by Program Director and Assistant Program Director. | 3 | Assistant Program Director Program Director Program Director PGM Assistant/Community Affairs Coordinator |
| 6 | 1/9/2018 | Participation in events or programs sponsored by educational institutions | SEU employee (Regional President, Promotions Director, Creative Production Designer and various On-air Personalities) hosted event on June 6, 2017 for the Nassau Community College Radio Station students during their Visit to iHeart Media. SEU from various departments of radio station spoke to Students and collected resumes. | 13 | Regional President/General Manager Promotions Director Creative Production Designer On-Air Personality |